

## International Contracts

|                                  |                     |
|----------------------------------|---------------------|
| <b>Structure Type:</b>           | Course              |
| <b>Code:</b>                     | TXV0125             |
| <b>Type:</b>                     | Free Choice Studies |
| <b>Level:</b>                    | Bachelor            |
| <b>Credits:</b>                  | 3.0 points          |
| <b>Language of Instruction:</b>  | English             |
| <b>Responsible Teacher:</b>      |                     |
| <b>Responsible Organisation:</b> | VAMK                |

## Learning Outcomes

The student becomes familiar with key provisions in international contracts. The focus is on understanding the meaning of a binding contract as well as the basic rights and obligations of the parties. The learning experience include guidance to analyzing contracts and standard contracts forms. The student will get an understanding of the legal framework of international trade and the corner stones of the United Nations Convention on Contracts for the International Sale of Goods (CISG). The course includes a module on how to solve international contractual disputes.

## Student's Workload

Total work load of the course: 81 h  
-- of which scheduled studies: 30 h  
-- of which autonomous studies: 51 h

## Contents

Basics of contract law. Introduction to international agreements: sales, agency, and distributorship contracts, Different standard forms of contracts. Solving international disputes: Arbitration, litigation and mediation.

## Recommended or Required Reading

- Legislation in force.
- Schweenzer.C,Fountoulakis.C, Dimsey.M: International Sales Law, A Guide to the CISG Second Edition, Hart Publishing Oxford
- Other material informed by the lecturer at the beginning of the course.

# **Mode of Delivery / Planned Learning Activities and Teaching Methods**

Lectures, project learning, guest lectures, group works, workshops with company representatives, self-studies and presentations.

## **Assessment Criteria**

Level 5

- utilise and apply essential theories, concepts and methods in various situations
- participate in a discussion on the values and ethical principles of the field
- communicate about the issues and phenomena of the field to various target groups

Level 3

- justify the solutions made when acting in tasks of an expert
- utilise various problem-solving methods independently
- analyse professional ethical activity and act ethically in situations of various type

Level 1

- justify the solutions made when acting in tasks of an expert
- utilise problem-solving methods when given guidance
- Act in accordance with the professional code of conduct and professional values

## **Assessment Methods**

Project report, a written assignment and a written exam.