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Technologies in dialogue

Sesca Group

Presentation for PM Club

Kaj Tuominen / © Sesca Group

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Sesca Group

The Sesca Group:

- Founded in spring 2005
- Activities since 1989
- Employs about 400 professionals in the fields of ICT and automation
- Operates at 13 locations in Finland and in Estonia, Sweden, Germany, the UK, the Czech Republic and China.

The Sesca Group Companies:

- Sesca Companies
- the Avecon Corporation
- Insinööri-toimisto Visetec Oy
- Alma Marketing Oy and
- Vacon Traction Oy.

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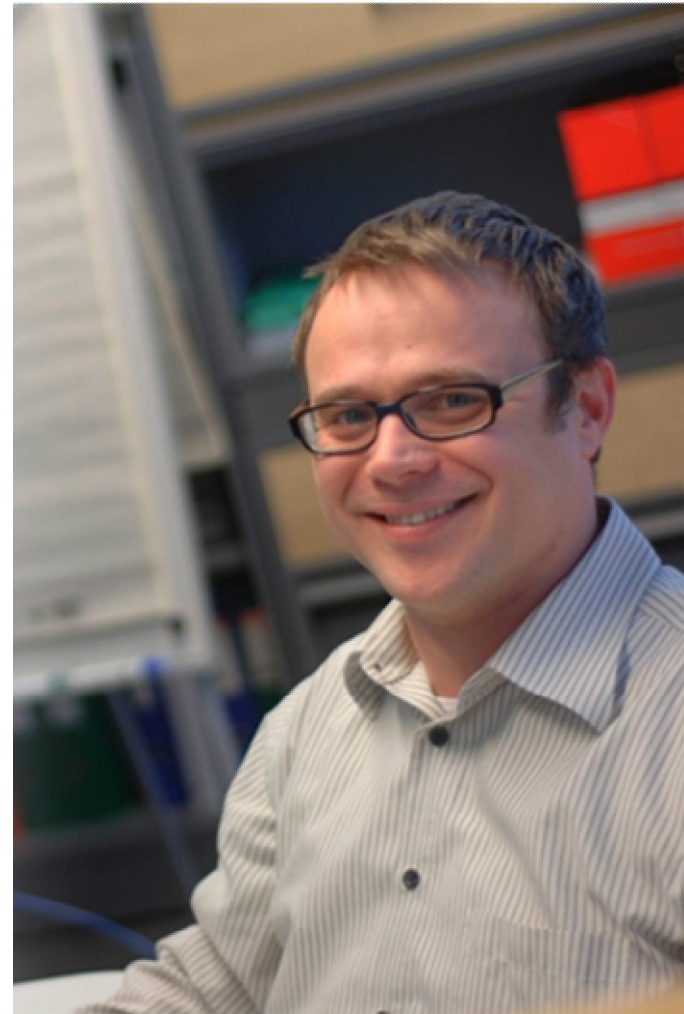


Sesca Group

Sesca Group improves the competitiveness of its clients by developing and delivering know-how and systems that combine information communications technology and automation.

The Group offers products and services to clients in the sectors of

- Telecommunication and
- Industrial Software and Automation



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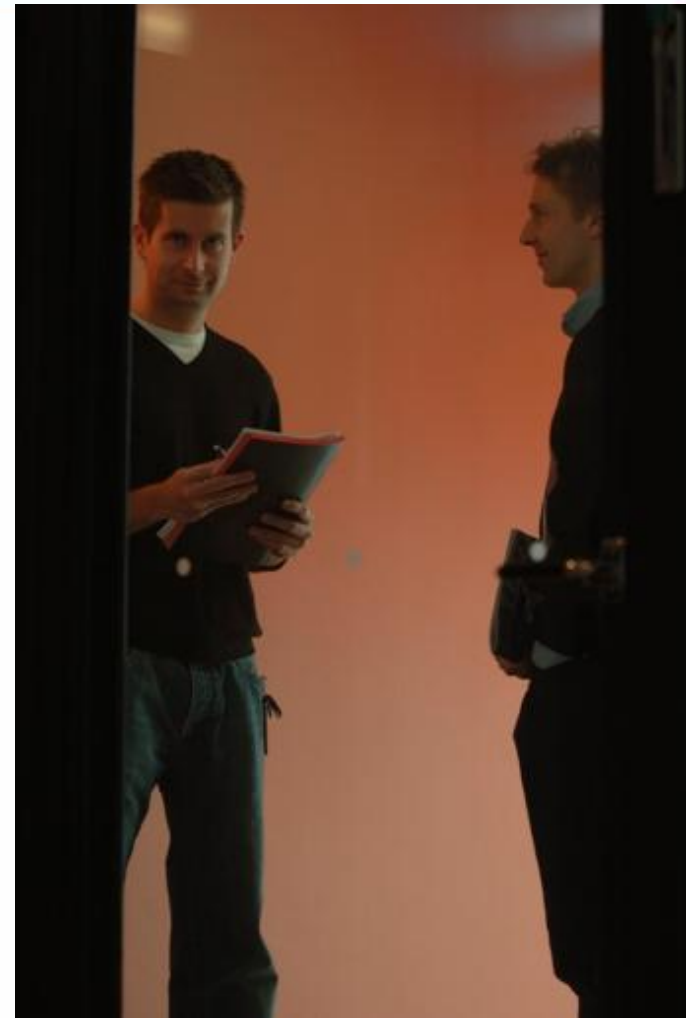
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Sesca Technologies Division

Telecommunication Technology and Industrial Software Services.

The strategic business units are:

- Mobile Technology Services
- Network Technology Services
- Operator Technology Services
- Industrial Software Services



Sesca Solutions Division

Automation Solutions and Services for Energy Production and the Process Industry.

The strategic business units are:

- Energy Production Solutions and Services
- Process Industry Services and Systems
- Rolling Stock Applications
- Logistics Information Services
- Knowledge Management Systems



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Avecon

Construction Engineering Division

Planning and Implementation of Public Construction Projects.

The strategic businesses are:

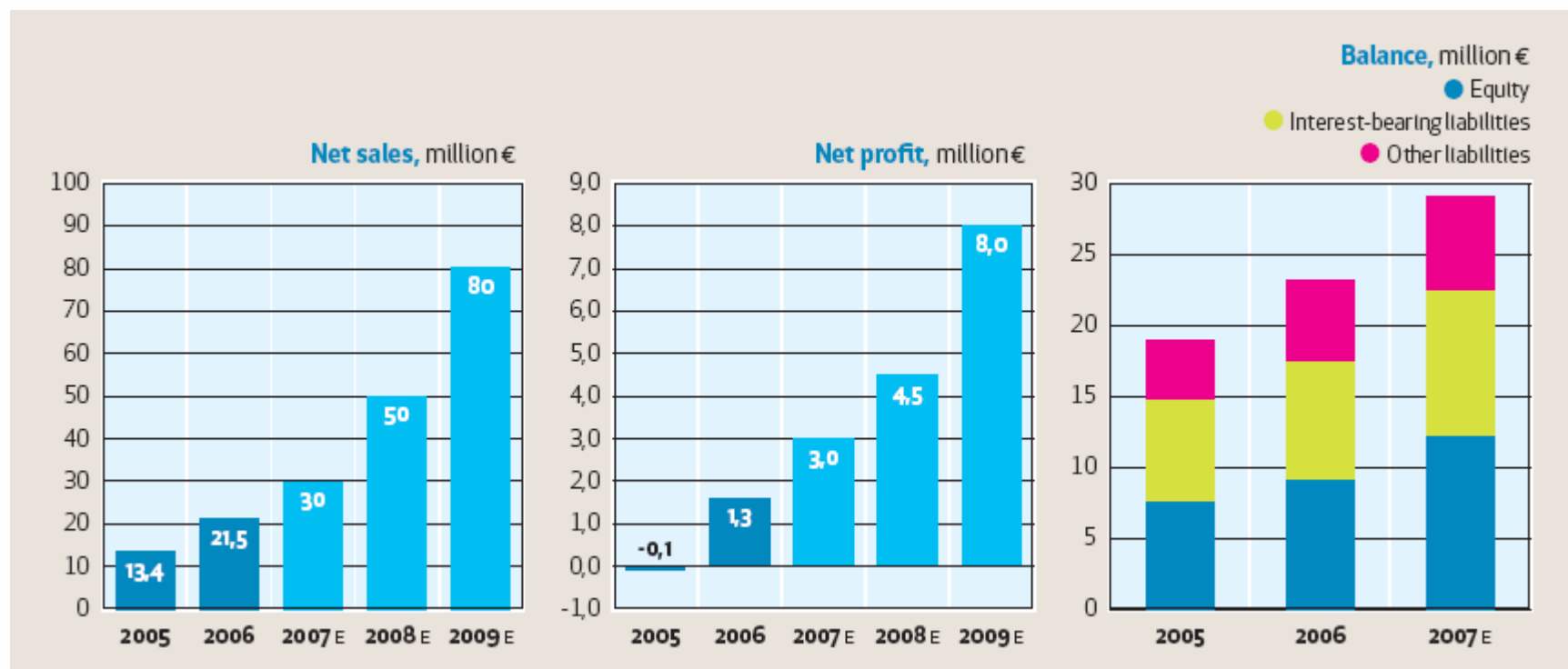
- Structural engineering
- HVAC engineering
- Project management
- Cost planning and
- Building physics



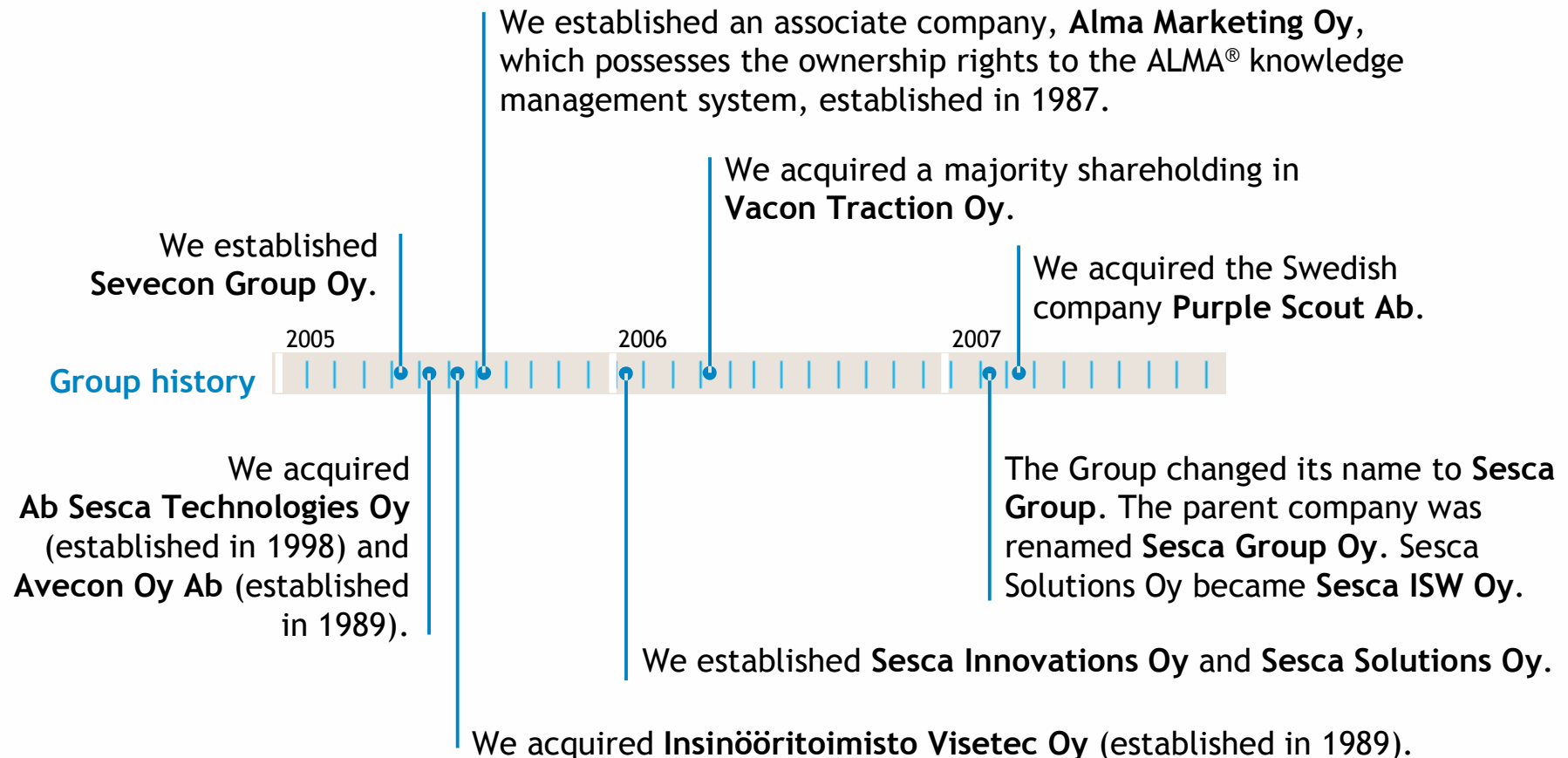
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Sesca Group 2006 in Review



Sesca Group History



Sesca Products

- > **ALMA**® Totally integrated web browser-based knowledge management system for life-cycle handling of technical data, documentation, production line efficiency and maintenance management.
- > **ANDI**™ Real-time system for process, machine and equipment functional analysis and diagnostics.
- > **SescaDrives**™ Integrated sectional drives applications.
- > **ScopeMaster**® Electrification project cost management services for process industry and power generation.
- > **Motor Magn**® and **Auto Magn**® Synchronous machine excitation system applications for synchronization, control, shielding and idle power control of electrical motors and power generators.
- > **FleetLogis**® Common real-time data system and service for producer and retail trading logistics.
- > **SEPPS2**™ Fuel logistics data system.
- > **SEMA**™ Maintenance management system for small and medium sized industrial applications.
- > **SEMS**™ A web-based tool for small and medium sized companies for organizing project and working time follow up, travel allowances and internal communication.
- > **SERE**™ Mobile messaging enabled network calendar.
- > **RiTa**™ Human safety risk management and reporting tool for task, workplace, machine and chemicals assessment.
- > **ProcAN SPC**™ (Statistical Process Control) Statistical data quality management system.
- > **iDial**™ Click-to-talk service that enables real time communication directly from web page to client and sales support personnel.
- > **OpenSIPg** Operator level sip server platform including sip proxy, Media Gateway and Application server.
- > **SescaPhone&Portal** A combination of software phone, browser and portal exploiting sip protocol. SescaPhone is able to utilize ip added value services directly trough the operator's portal without extensive integration work.
- > **Sesrix** ip pbx ui concept based on OpenSource software.

Sesca Group ownership structure

December 31st, 2006

Group parent company **Sesca Group Oy** (previously Sevecon Group Oy)

Sesca Technologies Division (100 %)

- > Ab Sesca Technologies Oy (100 %)
- > Sesca Innovations Oy (90.01 %)
- > Sesca Solutions Oy (90 %), now Sesca isw Oy

Sesca Solutions Division (100 %)

- > Avecon Oy Ab (100 %)
- > VG Pro Oy (100 %)
- > Insinööritoimisto Teknipartners Oy (100 %)
- > Insinööritoimisto Fred & Co (100 %)
- > Ab VVS-Ingenjörbyrå Jungell Oy (100 %)
- > Insinööritoimisto Visetec Oy (100 %)
- > Vacon Traction Oy (71 %)
- > Sevecon Traction Oy (100 %)

Sesca Group

The Sesca Group employs about 400 professionals at 13 locations in Finland and in Estonia, Sweden, Germany, the UK, the Czech Republic and China.



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Sesca Group

Strategy, Vision and Mission

Our Strategy

We improve our clients' businesses and sub-processes in the fields of ICT and automation expertise, through our application design, software solutions and system deliveries.

Our Vision 2010

We are an internationally operating, highly regarded enterprise that has turned its expertise in ICT and automation into a new source of competitiveness for its clients.

Our Mission

We help to improve the competitiveness of our clients by developing real-time systems that combine ICT and Automation, and by offering high-quality solutions for the needs of the telecommunication, process and energy production industries.

Our objectives are set high. In order to meet them, we need to set targets and commit ourselves to getting the results we want in everything we do.

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Principles that guide our operations

Staying one step ahead

We operate in an environment which is under continual development. Success requires an innovative, bold attitude and constant progress. Advanced solutions are the core of our competitive edge and what makes us a desirable partner in clients' eyes.

Fair play

Fair play is the basis for everything we do, both internally and externally. By promoting fair play, openness and respect for each other, we aim to build an atmosphere of trust where achievement and continuous improvement are encouraged.

Committing ourselves to achieving results in cooperation with the client

We work, develop and succeed in cooperation with our clients. In order to succeed, we need to listen to our clients, answer their needs and adopt a client-oriented approach to our business.



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